



Ethics, Organization, and Personnel Committee

Authorize Contract for Administrative Supplement Labor Services

Item 7-3

May 14, 2024

Item # 7-3

Authorize
General
Manager to
enter into
contract with
Administrative
Supplemental
Labor Agencies

Subject

Authorize the General Manager to enter a one-year agreement for administrative supplemental labor services containing thirty supplemental labor agencies, each with up to four annual renewal options, with contract authority not-to-exceed amount of \$8 million per the contract year.

Purpose

Supplemental labor contracts allow Metropolitan to address core operational staffing needs that occur due to vacancies, project support, and help address peak workloads.

Recommendation and Fiscal Impact

Authorize the General Manager to enter into an agreement for administrative supplemental labor services containing thirty agencies, each with up to four annual renewal options, with a maximum not-to-exceed amount of \$8 million per year for the budgeted contract.

Budgeted

Background

Supplemental Labor Contract

- Metropolitan issued RFP No. 427216 for administrative agency temporary services on July 3, 2023.
- Fifty-one (51) proposals were received and considered as part of the RFP process.
- Based on the results of the process, thirty (30) respondents were selected.

Background

Supplemental Labor Contract

- Proposals were reviewed and evaluated by the committee based on the following criteria:
 - Firm Qualifications
 - Cost Proposal
 - Record of Past Performance
 - Business Outreach Program (SBE/DVBE)
 - Business Outreach Program (RBE)
 - Staff Qualifications
 - Industry Knowledge of Temporary Services

Contract Details

Supplemental Labor Contract

- Contract authority of not to exceed \$8 million per contract year.
- Provides the flexibility to secure supplemental labor from thirty (30) different vendors.
- Renews each year on July 1st.
- Expires June 30th of each year with optional renewal up to 2029.
- Full cost of contract is covered with existing Group budgets.

Contract Details

Supplemental Labor Contract

Respondent	Amount	Respondent	Amount
Superb Tech, Inc.	\$150,000	AppleOne, Inc	\$200,000
AtWork Personnel Services	\$150,000	Genesis Global Recruiting	\$150,000
Project Partners	\$150,000	HireGround Personnel Services, Inc.	\$150,000
PSP Group Inc.	\$200,000	Jada Systems, Inc.	\$150,000
Johnson Service Group, Inc.	\$500,000	Mantek Solutions, Inc.	\$400,000
CathyJon Enterprises, Inc.	\$150,000	TPS Group	\$150,000
TryFacta, Inc.	\$200,000	Good People, Inc.	\$150,000
22 nd Century Technologies, Inc.	\$200,000	Info Origin, Inc.	\$150,000
Ronin Staffing, LLC	\$150,000	Harvest Technical Services, Inc.	\$300,000
Enterprise Resources Services, Inc	\$150,000	TruCapital Partners	\$300,000
Sierra Cybernetics, Inc.	\$200,000	Information Management Resources, Inc.	\$300,000
Morris and Willner Partners	\$200,000	Kaygen, Inc.	\$150,000
Staffmark Group	\$200,000	SoftHQ, Inc.	\$300,000
Balanced Diversity, Inc.	\$150,000	Akshar IT Solutions, LLC	\$150,000
Partners in Diversity, Inc.	\$300,000	Infojini, Inc.	\$400,000

Options

Option #1: Authorize the General Manager to enter into an agreement for administrative supplemental labor services containing the following thirty supplemental temporary labor agencies: SuperbTech, Inc., AtWork Personnel Services, Project Partners, PSP Group Inc., Johnson Service Group, Inc., CathyJon Enterprises, Inc. Tryfacta, Inc., 22nd Century Technologies, Inc., Ronin Staffing, LLC, Enterprise Resource Services, Inc., Sierra Cybernetics, Inc., Morris and Willner Partners, Staffmark Group, Balanced Diversity Solutions, Partners In Diversity, Inc., AppleOne, Inc., Genesis Global Recruiting, HireGround Personnel Services, Inc., Jada Systems, Inc., Mantek Solutions, Inc, TPS Group, Good People Inc., Info Origin Inc, Harvest Technical Services Inc, TruCapital Partners, Information Management Resources, Inc., Kaygen Inc., SoftHQ, Inc., Akshar IT Solutions LLC, and Infojini Inc, each with up to four annual renewal options, with a maximum not-to-exceed amount of \$8 million per year for the contract

Options

- Option #2: Do not authorize the General Manager to enter into the supplemental labor agreement.

Staff Recommendation

Option #1

