



One Water & Stewardship Committee

Increase to WaterWise Consulting, Inc. Contracts

Items 7-7 and 7-8

November 13, 2023

Item #7-7 and 7-8
Authorization
Requests to Increase
Contract Values for
Two Metropolitan
Conservation
Programs

Subject

Authorize an increase to two Metropolitan contracts with WaterWise Consulting, Inc., \$350,000/year for inspection and verifications services and \$200,000/year for large landscape and residential surveys

Purpose

An increase to the existing agreement will provide Metropolitan the ability to continue performing pre- and post-inspections on current and future conservation activities and will allow the large landscape and residential surveys to continue uninterrupted through 2025

Recommendation & Fiscal Impact

Staff recommends Option #1 for both requests. Expenditures will remain within the board-authorized budget

Budgeted

Item #7-7
Metropolitan's
Inspection
and Survey
Vendor

WaterWise Consulting, Inc. was competitively selected as Metropolitan's inspection in 2021

- Can support Metropolitan's entire service area
- Meet the demand of Metropolitan's high volume of inspections and surveys across our various programs
- Experience performing conservation program activities for other agencies



Metropolitan's Survey Program



Item #7-7
Overview of
Metropolitan's
Survey
Program

Large Landscape Survey Program

- Irrigation audit
- Review of historical use and comparison to recommended irrigation schedule
- Recommendations on efficiency improvements with cost/benefit analysis

Residential Indoor/Outdoor Survey Program

- Irrigation audit
- Indoor leak detection
- Recommendations on efficiency improvements

Surveys In Action



The image shows a man in a blue long-sleeved shirt standing on a grassy field, holding a handheld device. In the background, there is a building with a sign that says "GOLFERS" and a fence. The scene is overlaid with a blue semi-transparent box containing text and logos.

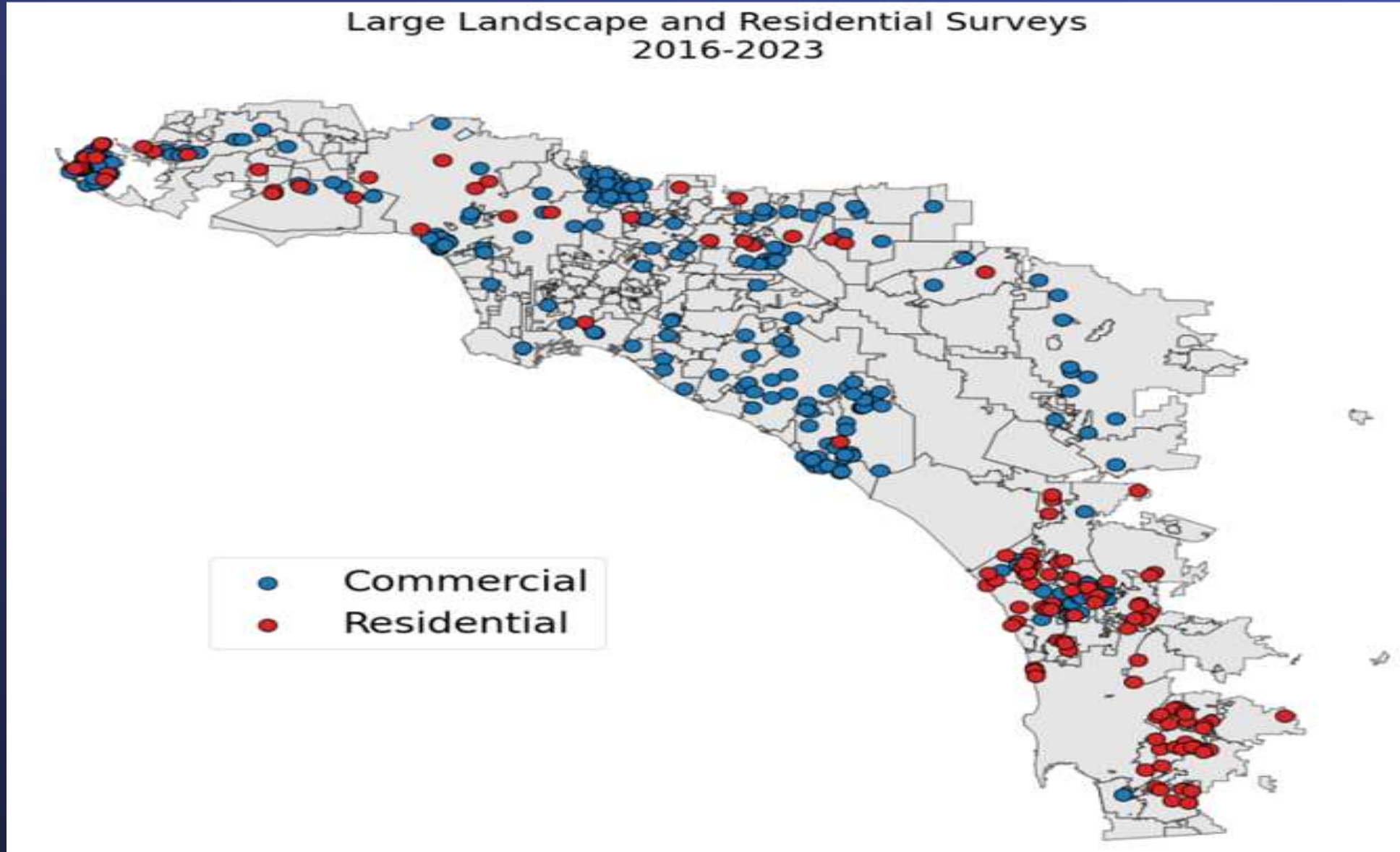
 VALLECITOS
WATER DISTRICT
Water and Wastewater Specialists since 1955

FREE Water-Efficiency Survey Program



<https://www.waterefficiencysurvey.com/>

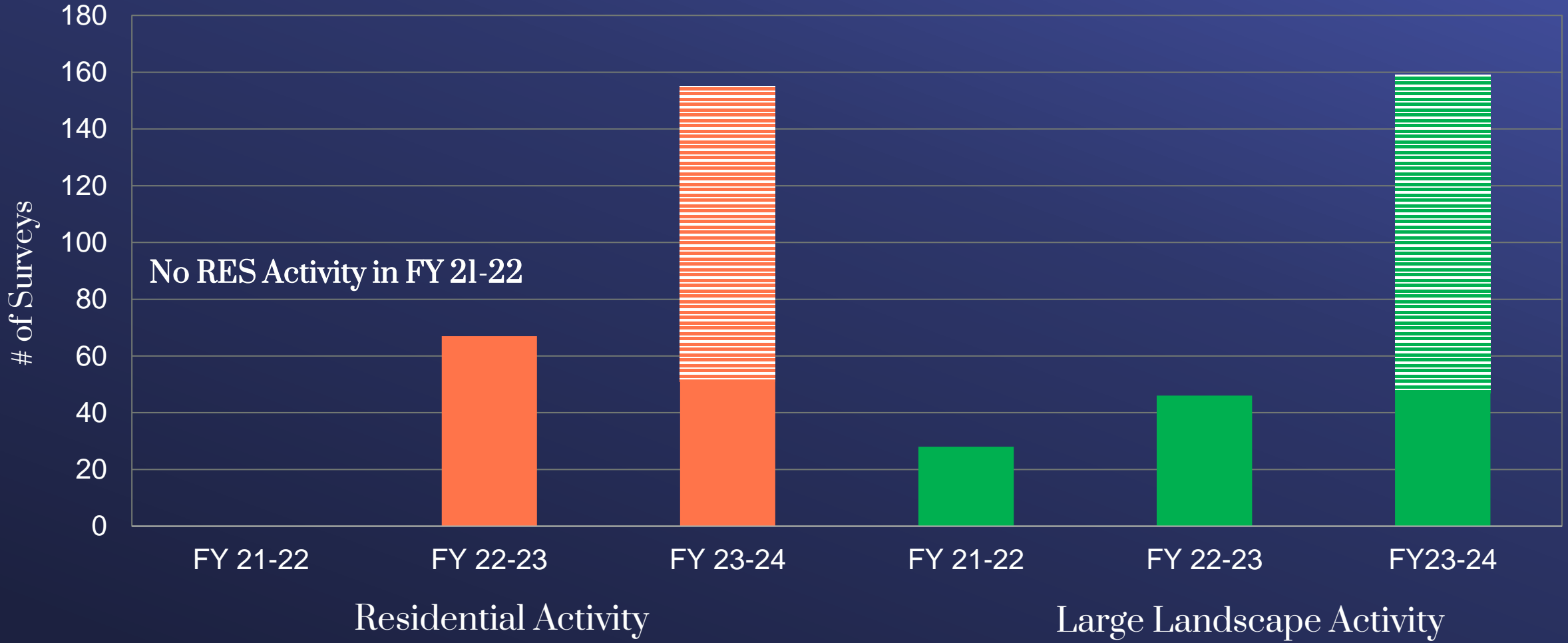
Map of Survey Sites



WaterWise Consulting

Residential and Large Landscape Surveys

FY21-22, FY22-23, FY23-24



No RES Activity in FY 21-22

■ Residential Completed
 ▨ Residential Projected
 ■ Large Landscape Completed
 ▨ Large Landscape Projected

Why is an increase to contract value necessary?

Item #7-7 Value to Metropolitan

An increase to the existing agreement will provide Metropolitan the ability to continue performing surveys that support and promote water savings through turf and device rebate program participation



Item #7-7 Summary

- Current program in year two of a three-year agreement limited to \$200,000 per year
- Large-landscape survey activity has increased by 40 percent
- Residential survey activity has increased by 210 percent between 2022 and 2023
- The recent severe drought increased interest in these surveys and accelerated activity may continue
- Staff estimates additional funding will be needed to fund the program through February 2025

Metropolitan's Inspection Program

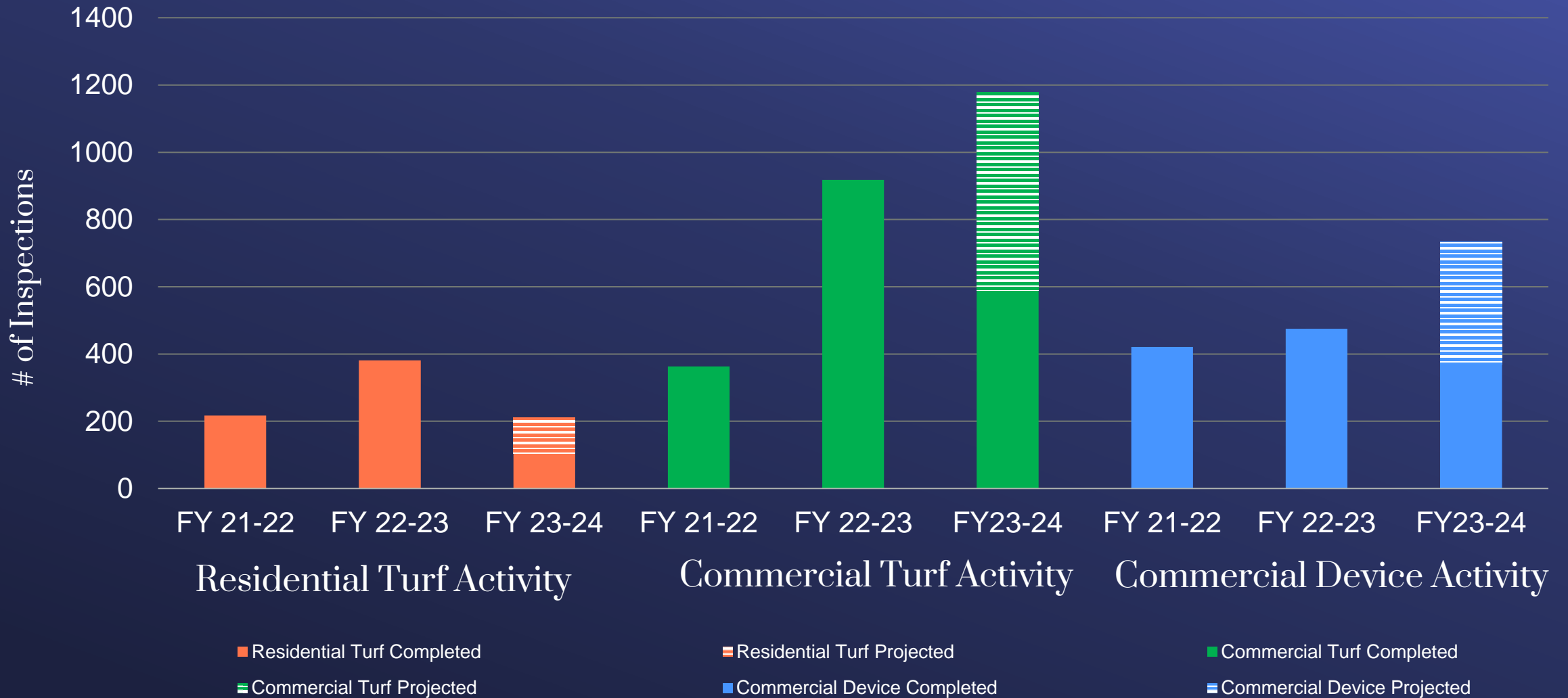


Item #7-8
Overview of
Metropolitan's
Inspection
Program

WaterWise Consulting, Inc. currently supports the following Metropolitan Conservation Programs:

- The “SoCal Water\$mart” regional rebate programs,
- The Water Savings Incentive Program,
- The Member Agency Administered Program,
- The Regional Pre-1994 Toilet Replacement Program, and
- Pre- and post-inspections for member agency-administered commercial turf replacement programs.

Inspection Program Activity



Item #7-8
Changes to
Inspection
Activity

Metropolitan is providing more inspection services than originally anticipated during the procurement process due to new efforts, such as:

- Increased incentives on residential, commercial, and public agency turf replacement
- Member agencies and their retail agencies providing additional co-funding on Metropolitan's turf replacement rebate
- Increased partnerships with member agencies on drought-related projects and programs

Item #7-8
Value to
Metropolitan

Why is an increase to contract value necessary?

An increase to the existing agreement will provide Metropolitan the ability to continue performing pre- and post-inspections on current and future conservation activities



Item #7-8 Summary

- Second year of 3-year contract through April 2025
- Activity in Metropolitan's Turf Replacement Program has nearly doubled from the previous fiscal year
- In preparing for \$38 million in recently awarded grants from USBR and DWR, staff anticipates an increasing need for inspections
- Additional funding for this agreement will ensure Metropolitan's inspection program will seamlessly continue to provide inspection and verification services as activity increases.

Item #7-7
Board Options for
Metropolitan's
Survey Program

Option #1

Authorize an increase of \$200,000/year to a new amount not to exceed \$400,000/year for an existing agreement with WaterWise Consulting, Inc. for the Large Landscape and Residential Survey Program

Option #2

Do not authorize an increase in the maximum amount payable under this agreement with WaterWise Consulting, Inc. If not authorized, the program will be suspended until the next agreement year

Item #7-7
Staff
Recommends

Option #1

Item #7-8
Board Options for
Metropolitan's
Inspections
Program

Option #1

Authorize an increase of \$350,000/year, to a new amount not to exceed \$850,000/year, for an existing agreement with WaterWise Consulting, Inc. to provide inspection services for turf removal, regional device rebates, and water savings incentive program projects for Metropolitan's conservation rebate programs.

Option #2

Do not authorize an increase in the maximum amount payable under this agreement with WaterWise Consulting, Inc. If not authorized, the amount of inspection services will be limited.

Item #7-8
Staff
Recommends

Option #1

