



Equity, Inclusion, and Affordability Committee

Business Outreach Annual Report 2022-2023

Item 6b

November 14, 2023

Item # 6b
Business
Outreach
Annual report

Subject

Business Outreach Annual report
2022-2023

Purpose

Overview of Business Outreach
Program activities for fiscal year July
2022-June 2023

Core Objectives



Community Engagement

Metworks

- Collaboration between Engineering and Business Outreach
- Inaugural in-person Conference in Carson - March 2023
- Semi-Annual In Person Networking event
- Host Partners
 - LA San
 - POLB
 - West Basin
 - DWR



Community Engagement

Metworks

- Hosted in-person Conference in Moreno Valley- September 2023
- Member Agency Participation – CIP Overview
 - Inland Empire Utilities Agency
 - Western MWD
 - Eastern MWD
 - West Basin MWD
- PLA Support Team
- MC3 apprenticeship readiness programs

Community Engagement

Metworks



Strategic Initiative

Equity in Infrastructure Pledge

- Increase access and reduce barriers for Historically Underutilized Businesses
- Improve workforce opportunities for underserved communities

Updates

- Hosted listening session with Diversity business leaders
- Increased outreach to DBE firms
 - \$11m awarded to DBE firms
- Launched the CA EIP Working Group

Strategic Initiative

Project Labor Agreement

- Unique core employee flexibility for non-union SBEs/DVBES with 25 or less employees
- Additional resources through the PLA administration team to support SBEs and DVBES with PLA training and education

Updates

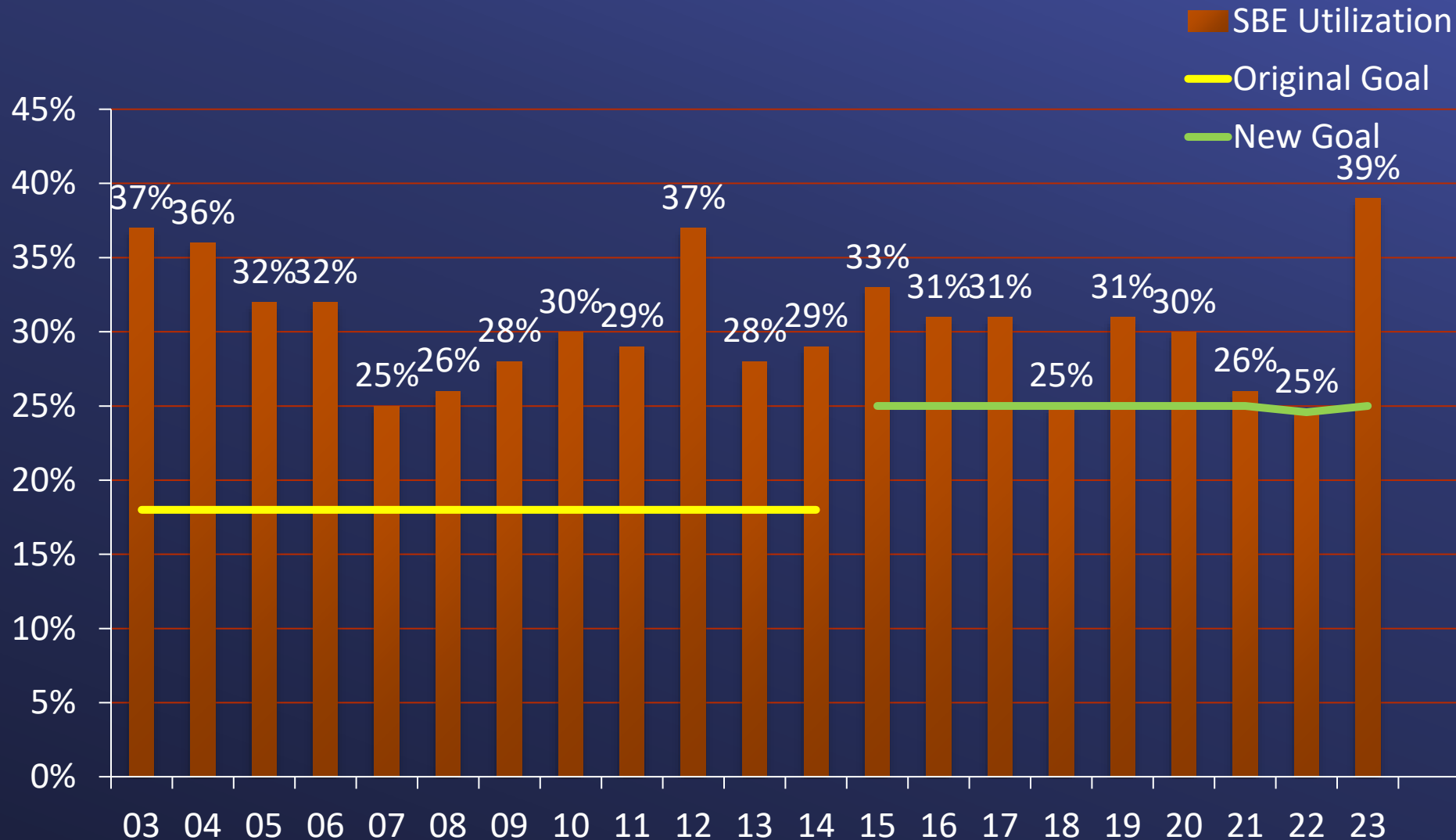
- Labor Councils provided Metropolitan with lists of union SBEs/DVBES for outreach with the objective of increasing the participation of union-signatory SBEs and DVBES
- Launched Contractor Academy – four week series

Contract Awards

Small & Disabled Veteran-Owned Businesses

- 2022-23 total contract dollars awarded to small business
 - Achieved 39 percent or \$80m
- \$840k award to DVBEs

Total SBE Utilization



Next Steps

- Hosting Networks Conference in Orange County
- Targeted Outreach event supporting The Pure Water Program
 - Community Outreach & Workforce Development
 - Coordinated Networking session for Primes and Subcontractors
- Official Launch of CA EIP Working Group

